

NAIFA KS Speakers Bureau

Jack Ashcraft

Kansas City Life
217 N Penn
Independence, KS 67301
(620) 331-1960
jashcraft@terraworld.net

Program concerning health insurance

Marlyn Burch

Kansas Insurance Department
420 SW 9th St
Topeka, KS 66612
(785) 296-7856
mburch@ksinsurance.org

Herchel Crainer LUTCF

State Farm Insurance Company
1315 E 17th Ave
Hutchinson, KS 67501
(620) 663-9139
herchel.crainier.b6t3@statefarm.com

Current Affairs; Multi Line

Glen Davis CLU

MassMutual Financial Group
2708 Lockridge Drive
Lawrence, KS 66047
(785) 331-5800
daviskan@prodigy.net

2 -1 hour CE's - "Ethics 101" and "7 Habits of Highly Effective People"

Michael Eichten CLU, ChFC, LUTCF

People Benefits Group
1414 SW Ashworth Pl
Topeka, KS 66604
(785) 271-8097
meichten@peoplesinsure.com

Tom Foley

Kansas Insurance Department
420 SW 9th St
Topeka, KS 66612
(785) 296-7850

Life; Annuities; A&H; A Regulators View

Sandy Braden

NAIFA Kansas
825 S Kansas Avenue, Suite 500
Topeka, KS 66612
(785) 354-7770
sandy@gachesbraden.com

Real Life Story

Scott Colby CLU, ChFC

New England Financial A Met Life Company
1635 N. Waterfront Pkwy, Suite 250
Wichita, KS 67206
(316) 265-4605
scolby@wichita.nef.com

"Advisors Political Involvement" and "Life Settlements and Stranger Owned Life Insurance"

Paul Dahlke CLU, ChFC, RHU, LUTCF

Dahlke & Associates, Inc.
250 North Rock Road, Suite 360
Wichita, KS 67206
(316) 684-5544
paul@dahlkeassociates.com

Sales ideas and a 3 hr CE – Top 10 "Understanding Variable UL Ins."

Von Edman CLU, LUTCF

Prudential Financial
6213 Berando Ct
Lawrence, KS 66049
(785) 838-3880
von.edman@prudential.com

Sales and/or Motivational

David Fanshier CLU, ChFC, LUTCF

Creative Insurance
PO Box 421
Salina, KS 67402
(785) 825-7930
drfans@hotmail.com

Ethics; Loss Control and General Life Insurance Topics

Edward Frantz CLU

Northwestern Mutual
PO Box 527
Wichita, KS 67201
(316) 265-8139

Friday, November 13, 2009

Glenn Jagodzinske CLU, LUTCF, ChFC

New York Life Insurance Company
1414 SW Ashworth Pl
Topeka, KS 66604
(785) 228-5245
gjagodzinske@ft.newyorklife.com

"Get in the Game"

Richard Katz CSA

Meadowbrook Ins. Group
11880 College Blvd, #500
Overland Park, KS 66210
(913) 339-5000

Creative Life Sales Ideas; Triple Life Sales; Have Fun in the Business

Rhonda Knudson LUTCF

Rhonda Knudson Agency, Inc.
PO Box 287
Great Bend, KS 67530
(620)792-3643
rknudson@amfam.com

John McCune CLU, ChFC

MONY Life Insurance Company
731 Preston Trail
Wichita, KS 67230

Charles McPheeters CLU, ChFC, MSFS

Northwestern Mutual Financial Network
1531 Kasold
Lawrence, KS 66047
(785) 865-0000
cmcpee@sunflower.com

Mark Nelson LUTCF

Harvest Financial Group, Inc.
7015 College Blvd Suite 200
Overland Park, KS 66211
(785) 271-1798
heymark@theharvestsolution.com

Seminars: "Senior-mature Market"; "Estate Planning"; Motivation; MDRT

Russell Jenkins LUTCF

Northwestern Mutual Financial Network
2530 W 15th
Emporia, KS 66801
(620)343-2662
russjenkins@sbcglobal.net

Jay Keener CLU,ChFC

AXA Advisors LLC
8200 E Thorn Dr Ste 150
Wichita, KS 67226
(316) 263-5761
jay.keener@axa-advisors.com

Presenting Seminars: "Life Insurance for Business Clients" and "Time Control"

Maurice "Maury" Loridon CLU, CHFC, CSEP, RHU

Insurance Designers
9401 Indian Creek Pkwy, Suite 150
Overland Park, KS 66210
(913) 451-3960
maury@idakc.com

Individual Disability

Dave McKee

Kansas Insurance Bureau
420 SW 9th St
Topeka, KS 66612
(785) 296-7859

Licensing, NAIC or Legislative

George Moore LUTCF

State Farm Insurance
PO Box 688
Leavenworth, KS 66048
(913) 682-8185
eddie.moore.coq0@statefarm.com

Staff Motivation; Agency Marketing

Ronald Paulseen CLU, ChFC

Paulseen Financial Group
10333 E 21st St #203
Wichita, KS 67206
(316) 685-9600

Bruce Price LUTCF

Bruce Price & Associates
1131 SW Winding Rd #600
Topeka, KS 66615
(785) 266-4033 x5
bprice@bpa.kscocxmail.com

Sales Ideas and Concept Prospecting

William Rogenmoser LUTCF, CLU, ChFC, RHU, CFS

Gregg and Rogenmoser Insurance and Financial Services
2942-B SW Wanamaker Dr, Ste. 1F
Topeka, KS 66614
(785) 233-8900
william.rogenmoser@OASecurities.com

Motivational; Customer Service; Sales Ideas

Donald Rothwell LUTCF

Northwestern Mutual Life
PO Box 1121 1600 Poyntz Ave
Manhattan, KS 66502
(785) 776-8824
rothwell@kansas.net

Lawrence Scoville CLU, LUTCF

Scoville Financial Services, Inc.
513 Leavenworth St Ste A
Manhattan, KS 66502
(785) 776-6823
lscoville@ft.newyorklife.com

William Vawter

Vawter & Associates, Inc.
7911 S Greenwich Rd
Derby, KS 67037
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bill@billvawter.com

Shari Walls CLU, LUTCF, ChFC

Kansas Financial Services
1612 E Iron Ave
Salina, KS 67401
(785) 827-9607
shari@kansasfinancialservices.com

David Robinson CLU, LUTCF

Robinson Financial Services
1901 E. 950 Rd
Lawrence, KS 66049
(785) 842-1441
drobin8007@aol.com

Business Trust; Estate Planning and Conservation

William Rollins

Benefits Service Agency
10261 W. 87th St. STE 100
Overland Park, KS 66212
(913)894-2452

Program concerning health insurance

Harland Rupp LUTCF

Farm Bureau Financial Services
232 NW 100 Rd
Hoisington, KS 67544
(620) 653-9935
harland.rupp@fbfs.com

Topics covering Disability and Self Motivation

F. Joe Seed LUTCF

State Farm Insurance Companies
5834 E Hedberg Rd PO Box 1754
Salina, KS 67402
(785) 825-4998
joe.seed.b0xm@statefarm.com

"Nothing Happens Until Something is Sold"

Connie Walenta CIC, LUTCF

Kastl-Powell Agency
219 W 6th
Concordia, KS 66901
(785) 243-3436
iandi@nckcn.com

1-hr CE – Personal Auto